



**GOVERNMENT OF KHYBER PAKHTUNKHWA
FOOD SAFETY & HALAL FOOD AUTHORITY**



**KHYBER PAKHTUNKHWA FOOD SAFETY & HALAL FOOD
AUTHORITY**

**Technical Proposal Evaluation Report
(In Pursuance to Rule (45) Of KPPRA Rules 2014)**

**REQUEST FOR PROPOSAL (RFP) FOR PAYMENT
GATEWAY INTEGRATION**

January 2025



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GENERAL INFORMATION

1.1 Name of Procurement:	Request for Proposal (RFP) For Payment Gateway Integration
1.2 Reference to KPPRA Rules 2014:	Rule No. 14(2)(b), 19, 20
1.3 Request for Proposal (RFP) number:	KPFS&HFA/APP/2024-2025/11/6
1.4 Method & Procedure of Procurement:	Open competitive bidding (Single Stage Two Envelope Procedure)

METHOD OF ADVERTISEMENT

2.1 Invitation for Bid (IFB): Specific procurement notice	Published in following Two (02) National Newspapers and hoisted on KPPRA and KP-FS&HFA websites	
	Newspaper Name	Date published
	(a) Daily Express	19 th December 2024
	(b) Daily Mashriq	

BID CLOSING AND OPENING DATE & TIME

3.1 Proposal Submission Deadline:	(a) Closing Time: 1:00 PM (b) Closing Date: 6th January 2025
3.2 Public Opening of Proposal Date & Time:	(a) Opening Time: 2:00 PM (b) Opening Date: 6th January 2025
3.3 Record of Bid/ Tender Opening:	(Annex-B)
3.4 Number of Proposals submitted:	Three (03)
3.5 Proposal validity period:	
(a) Number of Days from day of Bid Opening:	(a) Ninety (90) Days
(b) Date Validity period Ends:	(b) 6 th April 2025
3.6 Financial Proposal Opening Time & Date:	(a) Opening Time: 12:00 PM (b) Opening Date: 9 th January 2025

BIDDING PROCESS

4.1 Amendments to Request for Proposal, if any:	N/A
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TECHNICAL EVALUATION CRITERIA & RESULT

Preliminary examination includes evaluation of proposals in accordance with **“Qualification Criteria / Must Meet Criteria”** which focus on compliance with tax registration, active taxpayer status, and regulatory requirements, including KPRA and SECP registration. Bidders must provide evidence of successful implementation of payment gateway solutions, detailed workflows for fund collection and transfer, and real-time transaction reporting. Key requirements include PCI compliance, multi-payment channel support, API integration without additional licensing, and authorization from the State Bank of Pakistan for internet payment services. All substantially responsive proposals during preliminary examination will qualify for Technical evaluation of proposals.

Technical Evaluation of proposals is related to **Vendor’s experience** in implementing payment gateways, particularly in the public sector or similar industries. Prior experience in similar projects with regulatory Authorities, **Team Expertise** and qualifications including (developers, project managers etc), **Presentation** on projects understanding, requirements and objectives and Solution Clarity and Coherence of the proposed solution, including how well it addresses specific needs and challenges of the Authority.

Proposals which does not conform to the specified requirements and are technically non-responsive not qualify for financial evaluation.



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QUALIFICATION CRITERIA / MUST MEET CRITERIA

Sno	Mandatory Requirements	Easy Paisa	Jazz Cash	HMIS 360
1	Tax Registration Certificates along with Proof of being Filer/ Active Tax Payer Status i.e. WHT and GST, NTN etc.	Yes	Yes	Yes
2	Proof of registration and Filer/ Active Tax Payer with Khyber Pakhtunkhwa Revenue Authority (KPRA) following KPPRA Rule 37 (A).	Yes	Yes	Yes
3	A certificate/affidavit on Stamp paper indicating that the firm is not blacklisted by any Government/ Autonomous bodies.	Yes	Yes	Yes
4	Firm / Company has accepted all the requirements under this RFP and has also accepted all the conditions of contract by submitting a signed and stamped Scope of Work, TORs.	Yes	Yes	Yes
5	Affidavit from the firm, to the effect, that all the documents, statements and information provided with the proposal are complete, true and correct in all aspects.	Yes	Yes	Yes
6	Bidder must comply with All the Technical requirements, Scope of Work and All Terms and conditions mentioned in this RFP. <i>(Submit Written Consent on Letter Head)</i>	Yes	Yes	Yes
7	The bidder should be a company registered with SECP, FBR and other relevant authorities of relevant provincial and/or federal Government. <i>(Submit Copy of Certificates)</i>	Yes	Yes	Yes
8	Bidder should have implemented and/ or managed Payment Gateway Solution successfully either on own premises, for at least in two large scale listed companies registered with SECP etc. Organizations in Pakistan or globally. <i>(Submit Reference Letters)</i>	Yes	Yes	Yes
9	The bidder must present complete process of collection of funds / fee and further transfer to Procuring Agency designated bank account(s). Complete process must be submitted and presented by the bidder, including timelines. <i>(Submit detailed process including workflows & timelines with the Technical proposal).</i>	Yes	Yes	Yes
10	Web/ Mob App/ IVR/ Call Center/ Social Media/ etc. API integration option without any additional licensing / certification requirement from Procuring Agency.	Yes	Yes	Yes



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QUALIFICATION CRITERIA / MUST MEET CRITERIA				
Sno	Mandatory Requirements	Easy Paisa	Jazz Cash	HMIS 360
11	Must Support Multiple Payment Channels such as credit/debit cards, net banking, mobile wallets etc.	Yes	Yes	Yes
12	The bidder must be authorized by State Bank of Pakistan to provide Internet Payment Gateway Services and/or Other Payment Collection services. (Submit on company letter head)	Yes	Yes	Yes
14	PCI Compliant – PCI DSS / PCI SSF Certification/Compliance. Vendor to mention clearly if compliant or certified	Yes	Yes	Yes
15	Real time integration with system along reporting and visibility of all the real-time transactions and its confirmation.	Yes	Yes	Yes

Note: All the Three (03) i.e “*Easy Paisa, Jazz Cash & HMIS 360*” met the “*Qualification / Must Meet Criteria*” and qualified for Technical evaluation of proposals.

Sno	Technical Criteria	Criteria Requirements	Total Points	Easy Paisa	Jazz Cash	HMIS 360
I	Project Understanding	Presentation Solution Clarity and Understanding	40	40	40	40
		Excellent: Comprehensive understanding of project objectives and requirements, with exceptional articulation and alignment with KP Food Authority's goals.	20	20	20	20
		Marginally exceeds requirements: Above-average demonstration with more than 5 similar projects in the Employer’s country, including multi-channel integration and compliance. Good supporting evidence provided.	16			
		Meets the requirements: Demonstrates relevant experience with at least 1 similar project that includes multi-channel integration, compliance, and scalability. Sufficient supporting evidence provided.	10			
		Does not fully meet requirements: The bidder has limited relevant experience, completing less than 1 similar project. Insufficient supporting evidence provided.	8			



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Sno	Technical Criteria	Criteria Requirements	Total Points	Easy Paisa	Jazz Cash	HMIS 360
		Significantly below requirements: Major gaps in relevant experience, with minimal or irrelevant project experience. Little supporting evidence provided.	4	20	20	20
		Feature is absent: No relevant experience or evidence provided.	0			
	Solution Clarity & Coherence	Excellent: Solution is exceptionally clear, logical, and well-structured; thoroughly addresses all project requirements and challenges, with innovative approaches.	20			
		Very Good: Solution is clear and well-structured, with minor gaps in addressing project requirements or challenges.	16			
		Good: Solution is reasonably clear, but lacks comprehensive coverage of some project aspects.	10			
		Fair: Solution is partially clear, with significant gaps in addressing project challenges.	8			
		Poor: Solution is vague, with major gaps or inconsistencies.	4			
Feature is absent: No methodology or clear evidence provided.	0					
2	Payment Channel Support		25	25	25	25
	Debit Card	Yes = 5, No = 0	5	5	5	5
	Credit Card	Yes = 5, No = 0	5	5	5	5
	Net Banking	Yes = 5, No = 0	5	5	5	5
	Mobile Apps	Yes = 5, No = 0	5	5	5	5
	Any other payment channel	1 for each other payment method channel up to a maximum of 5 points	5	5	5	5
3	Company / Firm must have implemented payment Gateway Integration in Public Sector, Autonomous, Semi-Autonomous Organizations		10	10	10	10
	a)	Less than 03 Clients = 0 Point	0	8	8	8
	b)	Three (03) to Five (05) Clients = 05 Points	5			
	c)	More than Six (06) Clients = 08 Points	8			



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Sno	Technical Criteria	Criteria Requirements	Total Points	Easy Paise	Jazz Cash	HMIS 360
		d) One (01) additional point will be awarded to Companies' / Firms having experience with any public sector regulatory Authority in Pakistan. Up to a maximum of Two (02) Points.	2	2	2	2
4	No. of years of existence of the firm Years of incorporation:		10	10	10	10
	a) Less than 03 years = 0 Points					
	b) Three (03) years or more but less than Five (05) Years = 05 Points					
	c) Five (05) years or more but less than Ten (10) years = 07 Points					
5	Key Professional Staff Information: Competence & Skills for the Assignment		15	15	15	15
	a) Composition and structure of the team proposed. Qualifications of key personnel proposed, Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?		5	5	5	5
	b) General experience		5	5	5	5
	c) Specific experience relevant to the assignment		5	5	5	5
Total			120	120	120	120

a) All Three (03) proposals secured same score in accordance with the Technical Evaluation Criteria. All Three (03) firms are found technically responsive and qualify for Financial Proposal Evaluation.