



**GOVERNMENT OF KHYBER PAKHTUNKHWA
FOOD SAFETY & HALAL FOOD AUTHORITY**



**KHYBER PAKHTUNKHWA FOOD SAFETY & HALAL FOOD
AUTHORITY**

**Final Combined (Technical & Financial) Bid Evaluation Result
(In Pursuance to Rule (45) Of KPPRA Rules 2014)**

**Procurement For Supply Of Hi-Tech Laboratory Equipment For
Food Testing Laboratory Of Khyber Pakhtunkhwa Food Safety
& Halal Food Authority**

January 2023



GOVERNMENT OF KHYBER PAKHTUNKHWA FOOD SAFETY & HALAL FOOD AUTHORITY



I. GENERAL INFORMATION

1.1 Name of Procurement:	Procurement for Supply Of Hi-Tech Laboratory Equipment For Food Testing Laboratory Of Khyber Pakhtunkhwa Food Safety & Halal Food Authority
1.2 Reference to KPPRA Rules 2014:	Rule No. 6(1), 6(2)(b), 9, 11, 12 & 39
1.3 Invitation for Bid (IFB) number:	KP-FS&HFA/AD(Pro)/11/2022-05
1.4 Method & Procedure of Procurement:	Open competitive bidding (Single Stage Two Envelope Procedure)

2. METHOD OF ADVERTISEMENT

2.1 Invitation for Bid (IFB): Specific procurement notice	Published in following Two (02) National Newspapers and hoisted on KPPRA and KP-FS&HFA websites Copies of advertisements (Annex-1)	
	Newspaper Name	Date published
	(a) Daily Dawn (b) Daily Mashriq	4 th November 2022

3. BID CLOSING AND OPENING DATE & TIME

3.1 Bid/ Tender Submission Deadline:	(a) Closing Time: 11:00 AM (b) Closing Date: 23rd November 2022
3.2 Public Bid Opening Date & Time:	(a) Opening Time: 12 PM (b) Opening Date: 23rd November 2022
3.3 Record of Bid/ Tender Opening:	(Annex-B)
3.4 Number of Bids/ Tenders submitted:	Eight (08) (Annex-C)
3.5 Bid/ Tender validity period:	
(a) Number of Days from day of Bid Opening:	(a) Ninety (90) Days
(b) Date Validity period Ends:	(b) 21 st February 2023
3.6 Financial Bid Opening Date & Time:	(a) Opening Time: 3:00 PM (b) Opening Date: 20 th January 2023

4. BIDDING PROCESS

4.1 Date of Pre-bid Meeting if any:	10 th November 2022
4.2 Amendments to documents, if any:	Yes
(a) Revised documents uploaded date	11 th November 2022

TECHNICAL EVALUATION CRITERIA & RESULT

Technical Evaluation is related to Company / Bidder's Compliance & Conformity with requirements, Financial Capabilities, Experience, Warranty, After Sales Service, along with Conformance of the proposed equipment / Final Product with required Technical & Performance specifications prescribed in "**Section-IV Schedule of Requirements**" & "**Section-V Technical Specifications**". Technical Evaluation has been conducted solely based on bidding document & evidence submitted by bidders against the criteria published under "**Section-VI Qualification and Evaluation Criteria**" of the Bid Solicitation Documents **No. KPFS&HFA/AD(Pro)/11/2022-05**.

As specified under "**Section-VI Qualification and Evaluation Criteria**" only bids found to be responsive and eligible has been further evaluated for Technical Evaluation of the bids which carries 70% weightage. Technical bids were scored for total 110 points, total scores acquired by each bidder has been individually normalized to 100 point scales by taking the ratio of each bidders total to the Total Points i.e (110), and multiply that ratio by 100. Proposals of the bidders / firms achieving a minimum 70% Score out of 100 stands technically qualified. Financial bids of responsive & technically qualified bidders was opened at Time 2:30 PM



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on 20th January 2023 after grievance redressal committee heard and examined all the grievances submitted by the bidders.

Financial Evaluation Score of the bidders has been calculated as prescribed under **Section VI Financial Evaluation** of the bid solicitation documents. Bidder with the lowest offered cost is awarded highest score and other bidders are awarded score as per following methodology:

Financial Score = (Lowest Bid/ Individual Bid) x 30%

Final Combined (Technical & Financial) Evaluation Score has been calculated by adding both weighted Technical Evaluation score and Financial Score



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QUALIFICATION CRITERIA (ICP-OES)

Sno	Qualification Criteria	H A Shah & Sons	Prime Scientific Corporation	Rays Technologies
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes	Yes	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	Yes	Yes	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes	Yes	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.	Yes	Yes	Yes
5	Tax Registration: Sales & Income Tax registration of the bidder is required as; a. Valid Income Tax Registration b. Valid General Sales Tax Registration c. Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities. d. As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority (KPRIA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013	Yes	Yes	Yes



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QUALIFICATION CRITERIA (ICP-OES)

Sno	Qualification Criteria	H A Shah & Sons	Prime Scientific Corporation	Rays Technologies
6	Bid Security: Offers must include required Bid Security of 2% of the bid cost An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.	Yes	Yes	Yes
7	Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.	Yes	Yes	Yes
8	An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:	Yes	Yes	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes	Yes	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes	Yes	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes	Yes	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes	Yes	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes	Yes	Yes
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	No	No	No
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	No	No	No
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes	Yes	Yes

- l) After discussion of the Technical Evaluation Committee and Evaluation according to Qualification / Mandatory criteria all three bidders i.e **M/S H A Shah & Sons, M/S Prime Scientific Corporation** and **M/S Rays Technologies** were found responsive and qualified for Technical Evaluation of Bids.



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TECHNICAL EVALUATION (ICP-OES)

Sno	Category	Weight	HA Shah & Sons	Prime Scientific Corporation	Rays Technologies
I	Quality	40	30	30	30
Ia	Product Quality Certifications	10	10	10	10
Ib	Compliance / Conformity with requirements	20	16	16	16
Ic	Product Performance & Productivity	10	4	4	4
2	Reference Location(s) (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)	5	5	3	0
3	Performance certificate (Certificate from Institutions/ Laboratory (Govt or Semi Govt or Private), where same model has been installed in the previous 2 years)	10	10	7	0
4	Manufacturer / Principle Quality Certification	10	10	10	10
5	Delivery Period	10	10	5	5
6	Company's / Bidders capacity & Capability	10	10	10	10
i	Audit Reports	5	5	5	5
ii	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	5	5	5
7	Bidder's / Firms Experience	10	8	6	5
7a	Specific Experience	5	3	1	0
7b	General Experience	5	5	5	5
8	Scope of Services	15	10	10	10
8a	Warranty	5	5	5	5
8b	Technical Support & After Sales Services	5	0	0	0
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	5	5	5
	Total Points	110	93	81	70
	Normalized Points (100 point scale)		$(93 \div 110) \times 100 = 85$	$(81 \div 110) \times 100 = 74$	$(70 \div 110) \times 100 = 64$
	Total Weighted Technical Score (70%)		59	52	45

Note: After review of the grievance and bidding documents submitted by **M/S Prime Scientific Corporation** Grievance Redressal Committee considered only **One (01)** certificate of **M/S Prime Scientific Corporation** and score was awarded to **M/S Prime Scientific Corporation** as per Bid Solicitation Documents for **Criteria No. (2) Reference Locations, Criteria No. (3) Performance Certificate, Criteria No. (7a) Specific Experience** and **Criteria No. (7b) General Experience**.



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FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT

FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT INDUCTIVELY COUPLED PLASMA - OPTICAL EMISSION SPECTROMETRY (ICP-OES)							
Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
1	HA Shah & Sons	Agilent 5900 SVDV ICP-OES	59	Rs. 24,950,000/-	28	87	1
2	Prime Scientific Corporation	Thermo Scientific, I-CAP Pro Duo, Germany	52	Rs. 23,189,542/-	30	82	2

1. As per the Final Combined (Financial & Technical) Bid Evaluation score **M/S HA Shah & Sons Ranks 1st** for Inductively Coupled Plasma - Optical Emission Spectrometry (**ICP-OES**)
2. Consequent upon decision of the Grievance Redressal Committee **M/S Prime Scientific Corporation** acquired the minimum required score for Technical Evaluation and qualified for Financial bid Opening and **Ranks 2nd** for Inductively Coupled Plasma - Optical Emission Spectrometry (**ICP-OES**).

QUALIFICATION CRITERIA (ICP-MS)		
Sno	Qualification Criteria	Prime Scientific Corporation
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.	Yes



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QUALIFICATION CRITERIA (ICP-MS)

Sno	Qualification Criteria	Prime Scientific Corporation
5	<p>Tax Registration: Sales & Income Tax registration of the bidder is required as;</p> <p>a. Valid Income Tax Registration</p> <p>b. Valid General Sales Tax Registration</p> <p>c. Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities.</p> <p>d. As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority (KPRRA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013</p>	Yes
6	<p>Bid Security: Offers must include required Bid Security of 2% of the bid cost. An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.</p>	Yes
7	<p>Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.</p>	Yes
8	<p>An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:</p>	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	No
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	No
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes



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I) Only **Prime Scientific Corporation** submitted bid for **ICP-MS** and fulfilled Qualification/ Eligibility Criteria and qualified for Technical Evaluation of Bids.

TECHNICAL EVALUATION (ICP-MS)			
Sno	Category	Weight	Prime Scientific Corporation
1	Quality	40	34
1a	Product Quality Certifications	10	10
1b	Compliance / Conformity with requirements	20	16
1c	Product Performance & Productivity	10	8
2	Reference Location(s) (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)	5	5
3	Performance certificate (Certificate from Institutions/ Laboratory (Govt or Semi Govt or Private), where same model has been installed in the previous 2 years)	10	10
4	Manufacturer / Principle Quality Certification	10	10
5	Delivery Period	10	5
6	Company's / Bidders capacity & Capability	10	10
i	Audit Reports	5	5
ii	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	5
7	Bidder's / Firms Experience	10	6
7a	Specific Experience	5	1
7b	General Experience	5	5
8	Scope of Services	15	5
8a	Warranty	5	5
8b	Technical Support & After Sales Services	5	0
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	5
Total		110	90
Normalized Points (100 point scale)			$(90 \div 110) \times 100 = 82$
Total Weighted Technical Score (70%)			57

Note: After review of the grievance and bidding documents submitted by **M/S Prime Scientific Corporation** Grievance Redressal Committee considered only **One (01)** certificate of **M/S Prime Scientific Corporation** and score was awarded to **M/S Prime Scientific Corporation** as per Bid Solicitation Documents for **Criteria No. (2) Reference Locations, Criteria No. (3) Performance Certificate, Criteria No. (7a) Specific Experience and Criteria No. (7b) General Experience.**



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FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT INDUCTIVELY COUPLED PLASMA - MASS SPECTROMETRY (ICP-MS)							
Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
2	Prime Scientific Corporation	Thermo Scientific, I-CAP Pro Duo, Germany	57	Rs. 41,546,737/-	30	87	I

Consequent upon decision of the Grievance Redressal Committee **M/S Prime Scientific Corporation** acquired the minimum required score for Technical Evaluation and qualified for Financial bid Opening and **Ranks Ist** for Inductively Coupled Plasma - Mass Spectrometry (**ICP-MS**)

QUALIFICATION CRITERIA (ION CHROMATOGRAPHY)				
Sno	Qualification Criteria	H A Shah & Sons	CWTC	Prime Scientific Corporation
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes	Yes	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	Yes	Yes	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes	Yes	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established	Yes	Yes	Yes



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QUALIFICATION CRITERIA (ION CHROMATOGRAPHY)

Sno	Qualification Criteria	H A Shah & Sons	CWTC	Prime Scientific Corporation
	Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.			
5	(a) Tax Registration: Sales & Income Tax registration of the bidder is required as; Valid Income Tax Registration (b) Valid General Sales Tax Registration (c) Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities. (d) As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority (KRA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013	Yes	Yes	Yes
6	Bid Security: Offers must include required Bid Security of 2% of the bid cost An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.	Yes	Yes	Yes
7	Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.	Yes	Yes	Yes
8	An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:	Yes	Yes	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes	Yes	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes	Yes	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes	Yes	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes	Yes	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes	Yes	Yes



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QUALIFICATION CRITERIA (ION CHROMATOGRAPHY)

Sno	Qualification Criteria	H A Shah & Sons	CWTC	Prime Scientific Corporation
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	No	No	No
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	No	No	No
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes	Yes	Yes

I) All three bidders i.e **H A Shah & Sons, Continental Worldwide Trading Company (CWTC)** and **Prime Scientific Corporation** fulfilled Qualification/ Eligibility Criteria and qualified for Technical Evaluation of Bids.

TECHNICAL EVALUATION (ION CHROMATOGRPHY)

Sno	Category	Weight	HA SHAH & Sons	CWTC	Prime scientific Corporation
1	Quality	40	24	30	30
1a	Product Quality Certifications	10	0	10	10
1b	Compliance / Conformity with requirements	20	16	16	16
1c	Product Performance & Productivity	10	8	4	4
2	Reference Location(s) (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)	5	0	5	5
3	Performance certificate (Certificate from Institutions/ Laboratory (Govt or Semi Govt or Private), where same model has been installed in the previous 2 years)	10	0	10	10
4	Manufacturer / Principle Quality Certification	10	0	10	10
5	Delivery Period	10	10	10	5
6	Company's / Bidders capacity & Capability	10	10	10	10
i	Audit Reports	5	5	5	5
ii	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	5	5	5
7	Bidder's / Firms Experience	10	5	3	5
7a	Specific Experience	5	0	0	0
7b	General Experience	5	5	3	5
8	Scope of Services	15	5	10	10



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8a	Warranty	5	5	5	5
8b	Technical Support & After Sales Services	5	0	0	0
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	0	5	5
Total		110	59	88	85
Normalized Points (100 point scale)			$(59 \div 110) \times 100 = 54$	$(88 \div 110) \times 100 = 80$	$(85 \div 110) \times 100 = 77$
Total Weighted Technical Score (70%)			38	56	54

Note:

- After review of the grievance and bidding documents submitted by **M/S Continental Worldwide Trading Company (CWTC)** Grievance Redressal Committee noted that the required certificates as an evidence for the **Criteria Nos. (2), (3)** were already submitted by **M/S Continental Worldwide Trading Company (CWTC)** and score was awarded to **M/S Continental Worldwide Trading Company (CWTC)** as per Bid Solicitation Documents for **Criteria No. (2) Reference Locations** and **Criteria No. (3) Performance Certificate**. The bidder acquired weighted Technical Evaluation Score of **(56)** and qualified for Financial Evaluation.
- After review of the grievance and bidding documents submitted by **M/S Prime Scientific Corporation** Grievance Redressal Committee considered only **One (01)** certificate of **M/S Prime Scientific Corporation** and score was awarded to **M/S Prime Scientific Corporation** as per Bid Solicitation Documents for **Criteria No. (2) Reference Locations, Criteria No. (3) Performance Certificate, Criteria No. (7a) Specific Experience** and **Criteria No. (7b) General Experience**. The bidder acquired weighted Technical Evaluation Score of **(54)** and qualified for Financial Evaluation.

FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT ION CHROMATOGRAPHY							
Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
1	Continental Worldwide Trading Company (CWTC)	Metrohm, 930 Compact IC Flex, Switzerland	56	Rs. 18,755,100/-	30	86	1
2	Prime Scientific Corporation	Thermo Scientific, Dionex Integrion, USA	54	Rs. 19,780,148/-	28	83	2

Note:

- Consequent upon decision of the Grievance Redressal Committee **M/S Continental Worldwide Trading Company (CWTC)** acquired the minimum required score for Technical Evaluation and qualified for Financial Bid Opening and as per the Final Combined (Financial & Technical) Bid Evaluation score **M/S Continental Worldwide Trading Company (CWTC) Ranks 1st** for Ion Chromatography.
- Consequent upon decision of the Grievance Redressal Committee **M/S Prime Scientific Corporation** acquired the minimum required score for Technical Evaluation and qualified for Financial bid Opening and **Ranks 2nd** for Inductively Coupled Plasma - Optical Emission Spectrometry (**ICP-OES**).



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QUALIFICATION CRITERIA (FTIR with ACCESSORIES)				
Sno	Qualification Criteria	Kamstec International	H A Shah & Sons	Prime Scientific Corporation
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes	Yes	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	No	Yes	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes	Yes	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.	Yes	Yes	Yes
5	(a) Tax Registration: Sales & Income Tax registration of the bidder is required as; Valid Income Tax Registration (b) Valid General Sales Tax Registration (c) Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities. (d) As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority (KPRIA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013	Yes	Yes	Yes



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QUALIFICATION CRITERIA (FTIR with ACCESSORIES)

Sno	Qualification Criteria	Kamstec International	H A Shah & Sons	Prime Scientific Corporation
6	Bid Security: Offers must include required Bid Security of 2% of the bid cost An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.	Yes	Yes	Yes
7	Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.	Yes	Yes	Yes
8	An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:	Yes	Yes	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes	Yes	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes	Yes	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes	Yes	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes	Yes	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes	Yes	Yes
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	No	No	No
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	No	No	No
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes	Yes	Yes

After discussion of the Technical Evaluation Committee and Evaluation according to Qualification / Mandatory criteria:

1. **Kamstec International** was found non-responsive due to not complying to Qualification **criteria No. (02) "Compliance to Agreement"**. Therefore, did not qualify for Technical Evaluation of Bid.
2. **H A Shah & Sons, Prime Scientific Corporation** were found responsive and qualified for Technical Evaluation of Bids.



**GOVERNMENT OF KHYBER PAKHTUNKHWA
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TECHNICAL EVALUATION (FTIR with ACCESSORIES)

Sno	Category	Weight	HA Shah & Sons	Prime Scientific Corporation
1	Quality	40	34	34
Ia	Product Quality Certifications	10	10	10
Ib	Compliance / Conformity with requirements	20	16	16
Ic	Product Performance & Productivity	10	08	8
2	Reference Location(s) (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)	5	05	1
3	Performance certificate (Certificate from Institutions/ Laboratory (Govt or Semi Govt or Private), where same model has been installed in the previous 2 years)	10	10	3
4	Manufacturer / Principle Quality Certification	10	10	10
5	Delivery Period	10	05	5
6	Company's / Bidders capacity & Capability	10	10	10
i	Audit Reports	5	05	5
ii	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	05	5
7	Bidder's / Firms Experience	10	10	6
7a	Specific Experience	5	5	1
7b	General Experience	5	5	5
8	Scope of Services	15	10	10
8a	Warranty	5	5	5
8b	Technical Support & After Sales Services	5	0	0
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	5	5
	Total	110	99	79
	Normalized Points (100 point scale)		(99 ÷ 110) x 100 = 90	(79 ÷ 110) x 100 = 72
	Total Weighted Technical Score (70%)		63	50

Note: After discussion of the Technical Evaluation Committee and scoring of Technical bids according to Technical Evaluation Criteria following scores were acquired by bidders:

- I. **M/S HA Shah & Sons** secured weighted Technical Evaluation Score of (63) and **M/S Prime Scientific Corporation** secured weighted Technical Evaluation Score of (50). Therefore, both bidders qualified for Financial Bid Evaluation.



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**FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT
(FTIR with ACCESSORIES)**

Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
1	HA Shah & Sons	Agilent Technologies, Cary 630 FTIR, Malaysia	63	Rs. 10,764,000/-	30	93	1
2	Prime Scientific Corporation	Thermo Scientific, Nicolet iS20, USA	50	Rs. 15,552,333/-	21	71	2

Note:

1. **M/S HA Shah & Sons** secured Final Combined (Technical & Financial) Evaluation score (**93**) and **Ranks 1st** for **“FTIR with Accessories”**.
2. **M/S Prime Scientific Corporation** secured Final Combined (Technical & Financial) Evaluation score (**71**) and **Ranks 2nd** for **“FTIR with Accessories”**.

QUALIFICATION CRITERIA (MILK ANALYZER FOURIER TRANSFORM)

Sno	Qualification Criteria	Pakfil Technologies
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.	Yes
5	(a) Tax Registration: Sales & Income Tax registration of the bidder is required as; Valid Income Tax Registration.	Yes



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QUALIFICATION CRITERIA (MILK ANALYZER FOURIER TRANSFORM)

Sno	Qualification Criteria	Pakfil Technologies
	(b) Valid General Sales Tax Registration (c) Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities. (d) As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority (KPPRA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013	
6	Bid Security: Offers must include required Bid Security of 2% of the bid cost An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.	Yes
7	Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.	Yes
8	An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	No
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	No
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes

After discussion of the Technical Evaluation Committee and Evaluation according to Qualification / Mandatory criteria:

(a) **Pakfil Technologies** was found responsive and qualified for Technical Evaluation of Bid.



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TECHNICAL EVALUATION (MILK ANALYZR FOURIER TRANSFORM)

Sno	Category	Weight	Pakfil Technologies
1	Quality	40	34
Ia	Product Quality Certifications	10	10
Ib	Compliance / Conformity with requirements	20	16
Ic	Product Performance & Productivity	10	8
2	Reference Location(s) (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)	5	5
3	Performance certificate (Certificate from Institutions/ Laboratory (Govt or Semi Govt or Private), where same model has been installed in the previous 2 years)	10	10
4	Manufacturer / Principle Quality Certification	10	10
5	Delivery Period	10	10
6	Company's / Bidders capacity & Capability	10	10
i	Audit Reports	5	5
ii	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	5
7	Bidder's / Firms Experience	10	5
7a	Specific Experience	5	0
7b	General Experience	5	5
8	Scope of Services	15	10
8a	Warranty	5	5
8b	Technical Support & After Sales Services	5	0
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	5
Total		110	94
Normalized Points (100 point scale)			(94 ÷ 110) x 100 = 85
Total Weighted Technical Score (70%)			60

Note:

After review of the grievance and bidding documents submitted by **M/S Pakfil Technologies** Grievance Redressal Committee noted that the required certificates as an evidence for the **Criteria Nos. (2), (3), (7b) and (8b)** were already submitted by the bidder and score was awarded to **M/S Pakfil Technologies** as per Bid Solicitation Documents for **Criteria No. (2) Reference Locations, Criteria No. (3) Performance Certificate, Criteria No. (7b) General Experience and Criteria No. (8b) Technical Support & After Sales Service**. The bidder acquired weighted Technical Evaluation Score of **(60)** and qualified for Financial Evaluation.



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**FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT
MILK ANALYZER FOURIER TRANSFORM**

Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
1	Pakfil Technologies	Foss Analytical A/S, Milkoscan FT3, Denmark	60	Rs 29,890,000/-	30	90	I

QUALIFICATION CRITERIA (FTNIR)

Sno	Qualification Criteria	CWTC	Kamstec	Prime Scientific Corporation
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes	Yes	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	Yes	No	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes	Yes	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: (a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. (b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.	Yes	Yes	Yes
5	(a) Tax Registration: Sales & Income Tax registration of the bidder is required as; Valid Income Tax Registration (b) Valid General Sales Tax Registration (c) Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities.	Yes	Yes	Yes



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QUALIFICATION CRITERIA (FTNIR)

Sno	Qualification Criteria	CWTC	Kamstec	Prime Scientific Corporation
	(d) As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority (KPRA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013			
6	Bid Security: Offers must include required Bid Security of 2% of the bid cost An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.	Yes	Yes	Yes
7	Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.	Yes	Yes	Yes
8	An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:	Yes	Yes	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes	Yes	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes	Yes	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes	Yes	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes	Yes	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes	Yes	Yes
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	No	Yes	No
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	No	Yes	No
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes	Yes	Yes

Note: After discussion of the Technical Evaluation Committee and Evaluation according to Qualification / Mandatory criteria:

1. **M/S Kamstec International** was found non-responsive due to not complying to Qualification **criteria No. (02) "Compliance to Agreement"**. Therefore, did not qualify for Technical Evaluation of Bid.
2. **M/S H A Shah & Sons, Prime Scientific Corporation** were found responsive and qualified for Technical Evaluation of Bids.



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TECHNICAL EVALUATION (FTNIR)

Sno	Category	Weight	CWTC	Prime Scientific Corporation
1	Quality	40	34	34
Ia	Product Quality Certifications	10	10	10
Ib	Compliance / Conformity with requirements	20	16	16
Ic	Product Performance & Productivity	10	8	8
2	Reference Location(s) <i>(Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)</i>	5	5	5
3	Performance certificate <i>(Certificate from Institutions/ Laboratory (Govt or Semi Govt or Private), where same model has been installed in the previous 2 years)</i>	10	10	10
4	Manufacturer / Principle Quality Certification	10	10	10
5	Delivery Period	10	10	5
6	Company's / Bidders capacity & Capability	10	10	10
6a	Audit Reports	5	5	5
6b	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	5	5
7	Bidder's / Firms Experience	10	3	5
7a	Specific Experience	5	1	0
7b	General Experience	5	2	5
8	Scope of Services	15	10	10
8a	Warranty	5	5	5
8b	Technical Support & After Sales Services	5	0	0
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	5	5
	Total	110	92	89
	Normalized Points (100 point scale)		(92 ÷ 110) x 100 = 84	(89 ÷ 110) x 100 = 81
	Total Weighted Technical Score (70%)		59	57

Note:

- After review of the grievance and bidding documents submitted by **M/S Continental Worldwide Trading Company (CWTC)** Grievance Redressal Committee noted that the required certificates as an evidence for the **Criteria Nos. (2), (3)** were already submitted by **M/S Continental Worldwide Trading Company (CWTC)** and score was



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awarded to **M/S Continental Worldwide Trading Company (CWTC)** as per Bid Solicitation Documents for **Criteria No. (2) Reference Locations** and **Criteria No. (3) Performance Certificate**. The bidder acquired weighted Technical Evaluation Score of **(59)** and qualified for Financial Evaluation.

2. After review of the grievance and bidding documents submitted by **M/S Prime Scientific Corporation** Grievance Redressal Committee considered only **One (01)** certificate of **M/S Prime Scientific Corporation** and score was awarded to **M/S Prime Scientific Corporation** as per Bid Solicitation Documents for **Criteria No. (2) Reference Locations, Criteria No. (3) Performance Certificate, Criteria No. (7a) Specific Experience** and **Criteria No. (7b) General Experience**. The bidder acquired weighted Technical Evaluation Score of **(57)** and qualified for Financial Evaluation

FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT Fourier Transform Near-Infrared Spectroscopy (FT-NIR)							
Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
1	Continental Worldwide Trading Company (CWTC)	BUCHI, Proximate NIR, Switzerland	59	Rs. 14,338,350/-	30	89	1
2	Prime Scientific Corporation	Thermo Scientific, Antaris II NIR, USA	57	Rs. 15,176,804/-	29	85	2

Note:

1. **M/S Continental Worldwide Trading Company (CWTC)** secured Final Combined (Technical & Financial) Evaluation score **(89)** and **Ranks 1st** for **“FT-NIR”**.
2. **M/S Prime Scientific Corporation** secured Final Combined (Technical & Financial) Evaluation score **(85)** and **Ranks 2nd** for **“FT-NIR”**.



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QUALIFICATION CRITERIA (GRAIN ANALYZER)

Sno	Qualification Criteria	Labtech	Pakfil technologies
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	Yes	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.	Yes	Yes
5	(e) Tax Registration: Sales & Income Tax registration of the bidder is required as; Valid Income Tax Registration (f) Valid General Sales Tax Registration (g) Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities. (h) As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority (KPRA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013	Yes	Yes
6	Bid Security: Offers must include required Bid Security of 2% of the bid cost An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.	Yes	Yes



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QUALIFICATION CRITERIA (GRAIN ANALYZER)

Sno	Qualification Criteria	Labtech	Pakfil technologies
7	Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.	Yes	Yes
8	An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:	Yes	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes	Yes
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	No	No
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	No	No
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes	Yes

After discussion of the Technical Evaluation Committee and Evaluation according to Qualification / Mandatory criteria:

- Pakfil Technologies & Labtech** were found responsive and qualified for Technical Evaluation of Bids

TECHNICAL EVALUATION (GRAIN ANALYZER)

Sno	Category	Weight	Labtech	Pakfil technologies
I	Quality	40	34	26
la	Product Quality Certifications	10	10	10
lb	Compliance / Conformity with requirements	20	16	16
lc	Product Performance & Productivity	10	8	0



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2	Reference Location(s) (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)	5	5	0
3	Performance certificate (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed in the previous 2 years)	10	10	0
4	Manufacturer / Principle Quality Certification	10	10	10
5	Delivery Period	10	10	10
6	Company's / Bidders capacity & Capability	10	10	10
i	Audit Reports	5	5	5
ii	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	5	5
7	Bidder's / Firms Experience	10	6	0
7a	Specific Experience	5	3	0
7b	General Experience	5	3	0
8	Scope of Services	15	5	5
8a	Warranty	5	5	5
8b	Technical Support & After Sales Services	5	0	0
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	0	0
Total		110	90	61
Normalized Points (100 point scale)			(90 ÷ 110) x 100 = 82	(61 ÷ 110) x 100 = 55
Total Weighted Technical Score (70%)			57	39

After discussion of the Technical Evaluation Committee and scoring of Technical bids according to Technical Evaluation Criteria following scores were acquired by bidders:

- 1) **Pakfil Technologies** could not acquire minimum required score of **49** to qualify Technical Evaluation.
- 2) **LabTech** secured weighted Technical Evaluation Score of **57** which is more than the minimum threshold of **49** and has qualified Technical Evaluation.

FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT							
GRAIN ANALYZER							
Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
I	Lab Tech	Grainsense Oy, GrainSense Analyzer,Finland	57	2,200,000/-	30	87	I



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QUALIFICATION CRITERIA (GC-MS)

Sno	Qualification Criteria	HA Shah & Sons	Prime Scientific Corporation
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	Yes	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.	Yes	Yes
5	(a) Tax Registration: Sales & Income Tax registration of the bidder is required as; Valid Income Tax Registration (b) Valid General Sales Tax Registration (c) Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities. (d) As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority (KPRA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013	Yes	Yes
6	Bid Security: Offers must include required Bid Security of 2% of the bid cost An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.	Yes	Yes



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QUALIFICATION CRITERIA (GC-MS)

Sno	Qualification Criteria	HA Shah & Sons	Prime Scientific Corporation
7	Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.	Yes	Yes
8	An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:	Yes	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes	Yes
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	Yes	Yes
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	Yes	Yes
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes	Yes

After discussion of the Technical Evaluation Committee and Evaluation according to Qualification / Mandatory criteria:

- HA Shah & Sons & Prime Scientific** were found responsive and qualified for Technical Evaluation of Bids

TECHNICAL EVALUATION (GC-MS)

Sno	Category	Weight	HA Shah & Sons	Prime Scientific
1	Quality	40	30	34
1a	Product Quality Certifications	10	10	10
1b	Compliance / Conformity with requirements	20	16	16
1c	Product Performance & Productivity	10	4	8
2	Reference Location(s) (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)	5	5	1



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TECHNICAL EVALUATION (GC-MS)				
Sno	Category	Weight	HA Shah & Sons	Prime Scientific
3	Performance certificate (Certificate from Institutions/ Laboratory (Govt or Semi Govt or Private), where same model has been installed in the previous 2 years)	10	10	2
4	Manufacturer / Principle Quality Certification	10	10	10
5	Delivery Period	10	10	5
6	Company's / Bidders capacity & Capability	10	10	10
i	Audit Reports	5	5	5
ii	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	5	5
7	Bidder's / Firms Experience	10	8	6
7a	Specific Experience	5	3	1
7b	General Experience	5	5	5
8	Scope of Services	15	10	10
8a	Warranty	5	5	5
8b	Technical Support & After Sales Services	5	0	0
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	5	5
Total		110	90	78
Normalized Points (100 point scale)			(93 ÷ 110) x 100 = 85	(78 ÷ 110) x 100 = 71
Total Weighted Technical Score (70%)			59	50

After discussion of the Technical Evaluation Committee and scoring of Technical bids according to Technical Evaluation Criteria following scores were acquired by bidders:

- 1) **HA Shah & Sons** secured weighted Technical Evaluation Score of **59** which is more than the minimum threshold of **49** and has qualified Technical Evaluation.
- 2) After review of the grievance and bidding documents submitted by **M/S Prime Scientific Corporation** Grievance Redressal Committee considered only **One (01)** certificate of **M/S Prime Scientific Corporation** and score was awarded to **M/S Prime Scientific Corporation** as per Bid Solicitation Documents for **Criteria No. (2) Reference Locations, Criteria No. (3) Performance Certificate, Criteria No. (7a) Specific Experience** and **Criteria No. (7b) General Experience**. The bidder acquired weighted Technical Evaluation Score of **(50)** and qualified for Financial Evaluation



**GOVERNMENT OF KHYBER PAKHTUNKHWA
FOOD SAFETY & HALAL FOOD AUTHORITY**



**FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT
GAS CHROMATOGRAPHY MASS SPECTROMETRY (GC MS)**

Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
1	HA Shah & Sons	Agilent Technologies, 5977C GC/MSD, USA	59	Rs. 26,400,000/-	30	89	1
2	Prime Scientific	Thermo Fisher, ISQ 7610, Singapore	50	Rs 33,210,642/-	24	73	2



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QUALIFICATION CRITERIA (UHPLC)

Sno	Qualification Criteria	HA Shah & Sons	Prime Scientific	SMS
1	Verification: All relevant forms have been signed by authorized person or persons of bidder for validity	Yes	Yes	Yes
2	Compliance to Agreement: Bidder has accepted all the conditions set forth in these Bid Solicitation Documents by signing each page of the SBD i.e ITB, GCC, SCC, Bid Data Sheet, Addendums / Corrigendum (if any) and other mandatory Form's provision etc.	Yes	Yes	Yes
3	Authorization: a) If Bidder is not manufacturer: but Authorized dealer of the original manufacturer in procuring entity's country offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section VII, Bidding Forms)	Yes	Yes	Yes
4	Registration of firm / company Pakistan: Must be in operation minimum for 5 years. As a proof, the bidder should provide a certified copy of Certificate of Incorporation of Company/ Firm Registration or other documents setting forth the legal basis of the company under the laws of Pakistan: a) If Bidder is Original Manufacturer: The Bidder must submit documentary evidence that it is incorporated in the country of manufacture of the Goods and/or country of Procuring Entity. b) If bidder is authorized Agent of the original manufacturer, Proprietorship of a well-established Authorized Agent of the original manufacturer alongwith documentary evidence of original manufacturer's OEM status must be provided.	Yes	Yes	Yes
5	(a) Tax Registration: Sales & Income Tax registration of the bidder is required as; Valid Income Tax Registration (b) Valid General Sales Tax Registration (c) Bidder must be active taxpayer and listed as an active taxpayer on the respective websites of relevant taxation authorities. (d) As per Rule No (37)(A) of KPPRA Rules 2014 For Service Level Agreement All bidders are required to be registered with the Khyber Pakhtunkhwa Revenue Authority	Yes	Yes	Yes



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QUALIFICATION CRITERIA (UHPLC)

Sno	Qualification Criteria	HA Shah & Sons	Prime Scientific	SMS
	(KPRA), established under the Khyber Pakhtunkhwa Finance Act, 2013 (Khyber Pakhtunkhwa Act No. XXI of 2013			
6	Bid Security: Offers must include required Bid Security of 2% of the bid cost An Affidavit in this regard shall be included with technical proposal without mentioning the amount of bid security. Bid Security shall be submitted with the financial bid and from the account of the bidder / firm.	Yes	Yes	Yes
7	Price/Bid Validity: Offers must meet required Price Validity of 90 Days from Bid Opening date.	Yes	Yes	Yes
8	An Affidavit on Judicial stamp paper of Rs.50 or more submitting following clauses that:	Yes	Yes	Yes
a	Only genuine manufacturer's warranty for replacement and not repair of the complete equipment and parts shall be done during the warranty period.	Yes	Yes	Yes
b	That the bidder / firm will provide all durables, consumables, re-agents etc for each equipment throughout the useful life & beyond useful life of each equipment.	Yes	Yes	Yes
c	That the country of origin of equipment is mentioned clearly and correct along with Brand / Manufacturer's Name.	Yes	Yes	Yes
d	Standard Accessories as a part and parcel of the equipment are clearly mentioned and provided.	Yes	Yes	Yes
e	That the Bidder will provide after sales services beyond the period of warranty.	Yes	Yes	Yes
f	That the firm is never blacklisted on any grounds whatsoever by any of Provincial or Federal Government Department, Entity, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.	Yes	Yes	Yes
g	That bidder has declared Conflict of Interest (if any), along with Bid Solicitation Documents.	Yes	Yes	Yes
h	That the Bidder will only provide Fresh, New and Genuine Goods / Items.	Yes	Yes	Yes

After discussion of the Technical Evaluation Committee and Evaluation according to Qualification / Mandatory criteria:

1. **HA Shah & Sons** , **Prime Scientific** & **SMS** were found responsive and qualified for Technical Evaluation of Bids



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TECHNICAL EVALUATION (UHPLC)

Sno	Category	Weight	HA Shah & Sons	Prime Scientific	SMS
I	Quality	40	34	30	34
Ia	Product Quality Certifications	10	10	10	10
Ib	Compliance / Conformity with requirements	20	16	16	16
Ic	Product Performance & Productivity	10	8	4	8
2	Reference Location(s) (Certificate from Institutions/ Laboratory (Govt or Semi Gov or Private), where same model has been installed within Procuring Entity's country)	5	5	3	2
3	Performance certificate (Certificate from Institutions/ Laboratory (Govt or Semi Govt or Private), where same model has been installed in the previous 2 years)	10	10	7	3
4	Manufacturer / Principle Quality Certification	10	10	10	10
5	Delivery Period	10	10	5	10
6	Company's / Bidders capacity & Capability	10	10	10	10
i	Audit Reports	5	5	5	5
ii	Liquidity Ratio: Current ratio (Current Assets/ Current liabilities)	5	5	5	5
7	Bidder's / Firms Experience	10	10	6	6
7a	Specific Experience	5	5	1	1
7b	General Experience	5	5	5	5
8	Scope of Services	15	10	10	6
8a	Warranty	5	5	5	5
8b	Technical Support & After Sales Services	5	0	0	1
8c	Manufacturer's / Principle's approved Workshop / Service Center Facility	5	5	5	0
Total		110	99	81	81
Normalized Points (100 point scale)			$(99 \div 110) \times 100 = 90$	$(81 \div 110) \times 100 = 74$	$(81 \div 110) \times 100 = 74$
Total Weighted Technical Score (70%)			63	52	52



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After discussion of the Technical Evaluation Committee and scoring of Technical bids according to Technical Evaluation Criteria following scores were acquired by bidders:

- 1) **HA Shah & Sons** secured weighted Technical Evaluation Score of **63** which is more than the minimum threshold of **49** and has qualified Technical Evaluation.
- 2) **Prime Scientific** secured weighted Technical Evaluation Score of **52** which is more than the minimum threshold of **49** and has qualified Technical Evaluation.
- 3) **SMS** secured weighted Technical Evaluation Score of **52** which is more than the minimum threshold of **49** and has qualified Technical Evaluation.

FINAL COMBINED (TECHNICAL & FINANCIAL) BID EVALUATION RESULT UHPLC							
Sno	Bidder Name	Make, Model & Origin	Technical Evaluation Score	Offered Cost	Financial Evaluation Score	Total Score (Technical + Financial)	Rank
1	HA Shah & Sons	Agilent, 1260 Infinity II, Germany	63	23,800,000/-	28	91	1
2	Prime Scientific	Vanquish Ultra High Pressure Liquid Chromatography from Thermo Scientific, Germany	52	22,069,985/-	30	82	2
3	SMS	Waters Corporation, Acquity Arc, USA	52	35,919,000/-	18	70	3

Assistant Director (Procurement)
**Khyber Pakhtunkhwa Food Safety &
Halal Food Authority**