



**GOVERNMENT OF KHYBER PAKHTUNKHWA
FOOD SAFETY & HALAL FOOD AUTHORITY**



**KHYBER PAKHTUNKHWA FOOD SAFETY & HALAL
FOOD AUTHORITY**

**FINAL BID EVALUATION REPORT
PROCUREMENT OF VIDEO CONFERENCING
SYSTEM**

IFB No. KPFS&HFA/2025-2026/-01

(In Pursuance to Rule (45) Of KPPRA Rules 2014)

April 2026



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GENERAL INFORMATION

1.1	Name of Procurement:	Procurement of Video Conferencing System FY 2025-2026
1.2	Reference to KPPRA Rules 2014:	Rule No. 6(1), 6(2)(b), 9, 11, 12 & 39 of KPPRA Rules 2014
1.3	Invitation for Bid (IFB) number:	KPFS&HFA/APP/2024-2025/01
1.4	Method & Procedure of Procurement:	Open competitive bidding (Single Stage Two Envelope Procedure)
1.5	Award Criteria	Best Evaluated Highest Ranking Fair bid

METHOD OF ADVERTISEMENT

2.1	Invitation for Bid (IFB): Specific procurement notice	Published in following Two (02) National Newspapers and hoisted on KPPRA and KP-FS&HFA websites Copies of advertisements (Annex-1)					
		<table border="1"><thead><tr><th>Newspaper Name</th><th>Date published</th></tr></thead><tbody><tr><td>(a) Daily Aaj</td><td rowspan="2">9th January 2026</td></tr><tr><td>(b) Dawn News</td></tr></tbody></table>	Newspaper Name	Date published	(a) Daily Aaj	9 th January 2026	(b) Dawn News
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(a) Daily Aaj	9 th January 2026						
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BID CLOSING AND OPENING DATE & TIME

3.1	Bid/ Tender Submission Deadline:	At 1:00 PM on 03rd February 2026
3.2	Public Bid Opening Date & Time:	At 2:00 PM on 03rd February 2026
3.3	Pre-Bid Meeting Date & Time:	N/A
3.4	Corrigendum / Addendum Reason for Corrigendum: (if any)	N/A
3.5	Bid/ Tender validity period:	Ninety (90) Days

BIDDING INFORMATION

3.6	Number of Bidders:	Three (03)
3.7	Bidder Names:	1) M/S Fast International 2) M/S OppelsTech 3) M/S Quick Business Solutions
3.8	Total Bidders meeting Qualification Criteria:	Three (03)
3.9	Total Responsive Bidders:	1. M/S Fast International 2. M/S Quick Business Solutions
3.10	Technical Bid Evaluation Report published (date):	4 th March 2026
3.11	Revised Technical Bid Evaluation Report Published (date):	17 th March 2026

GRIEVANCE REDRESSAL & FINANCIAL BID OPENING

4.1	Grievance Redressal a) <i>Grievance Submitted by bidder (date)</i> b) <i>In Person hearing by the GRC (date)</i>	(a) M/S Quick Business Solutions submitted grievance on 12th March 2026 and was heard in person by the Committee on 16th March 2026 . (b) M/S Fast International submitted grievance on 18th March 2026 and was heard in person by the Committee on 25th March 2026 .
4.2	Financial Bid Opening Date:	27th April 2026



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TECHNICAL EVALUATION CRITERIA & RESULT

The Technical Evaluation covered the following aspects:

- Quality & Compliance (Compliance with Requirements, Additional Features)
- Delivery Period
- Company's / Bidder's Capacity and Capability (Financial Capabilities, Financial Health)
- Bidder's / Firm Experience
- Scope of Services (Warranty, Technical Support & After Sales Service and Service Center Location)

The evaluation was conducted strictly in accordance with **(Section VI: Qualification and Evaluation Criteria)** set out in the Bidding Documents, and based solely on the technical bids submitted by the bidders. Technical scores were awarded based on the offers submitted and documentary evidence provided by the bidders with their Technical Bids.

As specified in the Bid Solicitation Documents, only those bidders/ firms that met the **Qualification (Must Meet) Criteria** were considered for technical evaluation. The Technical Evaluation carried a weightage of **70%** of the total evaluation score. Bidders/ firms that secured a minimum of **70 out of 100 technical points (equivalent to 49 points out of 70 weighted points)** qualified technical evaluation.



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QUALIFICATION CRITERIA (MUST MEET CRITERIA)

Sno	Qualification Criteria	Fast International	Oppels Tech	Quick Business Solutions
1	Verification	Yes	Yes	Yes
2	Compliance to Agreement	Yes	Yes	Yes
3	Registration of firm/company	Yes	Yes	Yes
4	Tax Registration	Yes	Yes	Yes
5	Bid Security	Yes	Yes	Yes
6	Price/Bid Validity	Yes	Yes	Yes
7	Affidavit on Judicial Stamp Paper of (Rs. 100)	Yes	Yes	Yes
a	Genuine Manufacturer's Warranty for replacement	Yes	Yes	Yes
b	Blacklisted	Yes	Yes	Yes
c	Conflict of Interest Declaration	Yes	Yes	Yes
d	Country of Origin, Brand, Model & Manufacturer's Name	Yes	Yes	Yes
e	Standard Accessories	Yes	Yes	Yes
f	Fresh, New and Genuine Goods / Items	Yes	Yes	Yes
g	Price Undertaking	Yes	Yes	Yes
	Overall Result	Qualified	Qualified	Qualified

1) All bidders noted above fulfilled Qualification/ Eligibility Criteria and qualified for Technical Evaluation of Bids.



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TECHNICAL BID EVALUATION REPORT AFTER GRIEVANCE REDRESSAL

Sno	Category	Weight	Criteria for Score	Scores	Fast International	Oppels Tech	Quick Business Solutions
1	Quality & Compliance	40			30	2	30
a	Compliance with requirements (Section-IV Technical Specification)	30	a. 100% compliance with requirements	30	20	0	20
			b. 90% compliance with requirements	20			
			c. Below 90% will receive a "Zero" score.	0			
b	Additional Features: For each additional, pertinent feature beyond the requirements (must be relevant to operational needs)	10	2 Point awarded for each feature, up to 10 points	10	10	2	10
2	Delivery Period	10	a. Delivery within 30 days of Purchase Order issuance	10	10	10	10
			b. Delivery within 45 days	5			
			c. Delivery after 45 days	0			
3	Company's/Bidder's Capacity & Capability	15			15	15	15
a	Financial Capabilities	5	a. Audit reports of last consecutive 3 years showing Good financial position of bidder's firm / company submitted.	5	5	5	5
			b. Audit reports of last consecutive 2 years showing average financial position of bidder's firm / company submitted.	3			
			c. Audit reports of last consecutive 1 years showing Good financial position of bidder's firm / company submitted.	1			
b	Financial Health	10	a. Solvency ratio > 1	5	5	5	5
			b. Average annual turnover ≥ 2x anticipated contract value	5	5	5	5
4	Bidder's / Firm Experience (Satisfactory Completion certificate from	15	a. 5 certificates for similar goods under comparable contracts	15	15	15	15
			b. 4 certificates	12			



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FOOD SAFETY & HALAL FOOD AUTHORITY**



Sno	Category	Weight	Criteria for Score	Scores	Fast International	Oppels Tech	Quick Business Solutions
	Government / Semi Government / Private organization is provided)		c. 3 certificates	9			
			d. 2 certificates	6			
			e. 1 certificate	3			
5	Scope of Services	20			12	12	15
a	Warranty	10	a. 3-year replacement warranty from manufacturer	10	7	7	10
			b. 2-year replacement warranty	7			
			c. 1-year standard warranty	0			
b	Technical Support & After Sales	5	a. Excellent or Good ratings from 5 clients in service certificates	5	0	0	5
			b. Good ratings from 3 clients	4			
			c. Good rating from 1 client	3			
c	Service Center Location	5	a. Located in Peshawar	5	5	5	5
			b. Located in Islamabad	3			
			c. Located elsewhere	1			
	Total	100			82	54	90
	Weighted Technical Evaluation Score				57	38	63

- 1) Based on weighted Technical Evaluation scores **MIS Fast International & MIS Quick Business Solutions** qualified for financial bid Evaluation.
- 2) **MIS OpellsTech** due to non-compliance with the Technical Requirements could not qualify technical bid evaluation and was found non responsive. Therefore, Financial bid of the bidder was not opened.



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Financial Evaluation and Scoring System for Bids (Maximum Allocable Marks Score = 30 marks)

The financial bids of technically qualified bidders were opened publicly at the time to be announced by the Procuring Agency and the financial bids found technically non-responsive shall be returned un-opened to the respective Bidders.

1. Total Allocable marks for Technical Proposal = 70
2. Total Allocable marks in Financial Proposal = 30

Total Combined Allocable Score for individual bids = Marks obtained in Technical Evaluation + Marks obtained in Financial Evaluation = 100

3. Scoring Methodology:

As per Section 2 (1)(c)(i) of KPPRA Act 2012 Contract will be awarded to the highest-ranking fair bid in accordance with the evaluation criteria set forth here in these bid solicitation documents in **Section-V "Qualification & Evaluation Criteria"**. Highest Ranking fair bid is the bid i.e Substantively responsive and Ranks 1st based on achieving highest combined Technical & Financial Evaluations Scores.to Technical Proposal and Financial Proposal as stated in the Bid Data Sheet of these SBDs.

The Evaluation Methodology is a combination of non-price factors (in Technical Criteria) and price factor (in Financial Criteria); and each having points as elaborated in the evaluation proformas provided in these SBDs.

The formula to calculate the marks for the price by the bidders other than lowest bidder is given below:

Financial Evaluation Score = [Lowest quoted Price ÷ Evaluated Bid Price] x Weightage of Financial Evaluation



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FOOD SAFETY & HALAL FOOD AUTHORITY**



FINANCIAL BID EVALUATION REPORT VIDEO CONFERENCING SYSTEM

Sno	Item Description	Fast International offered Price	Fast International Financial Score	Quick Business Solution offered Price	Quick Business Solutions Financial Score
1	Wired Central Control Unit	Rs. 595,000	30	Rs. 689,200	26
2	Wired Delegate Mic Unit (x15)	Rs. 97,500		Rs. 93,800	
3	Chairman Microphone Unit	Rs. 115,500		Rs. 689,200	
4	Mixer Amplifier	Rs. 305,000		Rs. 283,200	
5	Ceiling Speaker	Rs. 35,000		Rs. 43,200	
6	Conferencing Camera	Rs. 845,000		Rs. 889,000	
7	Installation Labour Charges	Rs. 375,000		Rs. 95,000	
	Sub-Total (Core Items)	Rs. 2,368,000		Rs. 2,782,600	



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FINAL COMBINED TECHNICAL & FINANCIAL EVALUATION RESULT VIDEO CONFERENCING SYSTEM

Sno	Bidder Name	Quoted Model & Make	Quoted Price (PKR)	Technical Score (70%)	Financial Score (30%)	Total Score (100%)	Rank
1	M/S Quick Business Solutions	AVER VC 520 PRO 3 / VAXDEN VCS-HR632Gi-D Delegate & VCS-HR632Gi-C Chairman (Gooseneck) Wired Microphone / Vaxden VCS-HR6320P, Plus Controller, CMX EA 120A Mixer Amplifier, CMX-Audio CSK-810E Ceiling Speakers	Rs. 2,782,600	63	26	89	1
2	M/S Fast International	AVER VC 520 PRO 3 // VAXDEN VCS-HR632Gi-D Delegate & VCS-HR632Gi-C Chairman (Gooseneck) Wired Microphone / Vaxden VCS-HR6320M, Controller, CMX EA-240A Mixer Amplifier, CMX CSK 66EC Ceiling Speakers	Rs. 2,368,000	57	30	87	2

Based on highest Combined Technical & Financial Evaluation score in accordance with Technical & Financial Evaluation Criteria published in the Bid Solicitation documents:

- 1) **MIS Quick Business Solution** Ranks 1st based on acquiring Total combined Technical & Financial Evaluation Score of **Eighty-Nine (89)**.
- 2) **MIS Fast International** Ranks 2nd based on acquiring Total combined Technical & Financial Evaluation Score of **Eighty-Seven (87)**.